

At a Glance

Stability and Strength

- Workers' comp specialist, with deep expertise in a complex line of insurance
- A ProAssurance Company (NYSE: PRA); ProAssurance is a healthcare-centric specialty insurance carrier
- Rated A (Excellent) by AM Best, Financial Size Category of XIII (\$1.25B to \$1.50B)
- Senior management team has over 223 combined years of experience
- 2021 state rankings:

Top 5	Top 10	Top 15	Top 25
Maine	Pennsylvania New Hampshire Delaware	Indiana Vermont Mississippi	Virginia North Carolina

Source: 2021 Best's State/Line-P/C, US. Contains data compiled as of 5/25/22.

Personalized, value-added Service

- Complete line of workers' compensation products and services:
 - Guaranteed cost
 - Dividend plans
 - Retrospective rating plans
 - Large Deductibles (\$100,000 and up)
 - Alternative insurance programs
 - Specialty Risk
- Individually underwrite policies on the merits of each account--we hear the story!
- Eastern's **parallel pay**® "pay-as-you-go" premium program, offering employers reporting flexibility, convenience and improved cash flow
- 13,000 policyholders in the East, South, and Midwest regions
- Dedicated service teams providing expert underwriting, claim and risk management service out of Eastern's regional and satellite offices
- Jointly-developed, flexible risk management service plans customized to your organization's needs
- Client Outcomes Specialists collaborate with large clients and their Eastern service team to ensure their specific needs are met throughout their policy
- Toll-free phone and online claim reporting services, 24/7



Good and stable underwriting results with much less volatility than the workers' compensation composite....

...Stable reserves helped by aggressive claims management that keeps the tail short relative to the industry



Source: A.M. Bests 2018 rating rationale

Eastern Alliance Insurance

Group is a specialty underwriter of workers' compensation products and services for businesses and organizations. Founded in 1997, Eastern has demonstrated a commitment to excellence and service to its agents, policyholders and their employees.

Eastern Re/Inova Re Ltd., SPC

Organized in 1987 as a Cayman-domiciled program underwriter and licensed in 1998 as a segregated portfolio company, Inova Re offers a variety of Alternative Insurance workers' compensation solutions to individual companies, groups and associations through the creation of segregated portfolio cells.

1.855.533.3444

Visit us on the web!
www.EasternAlliance.com

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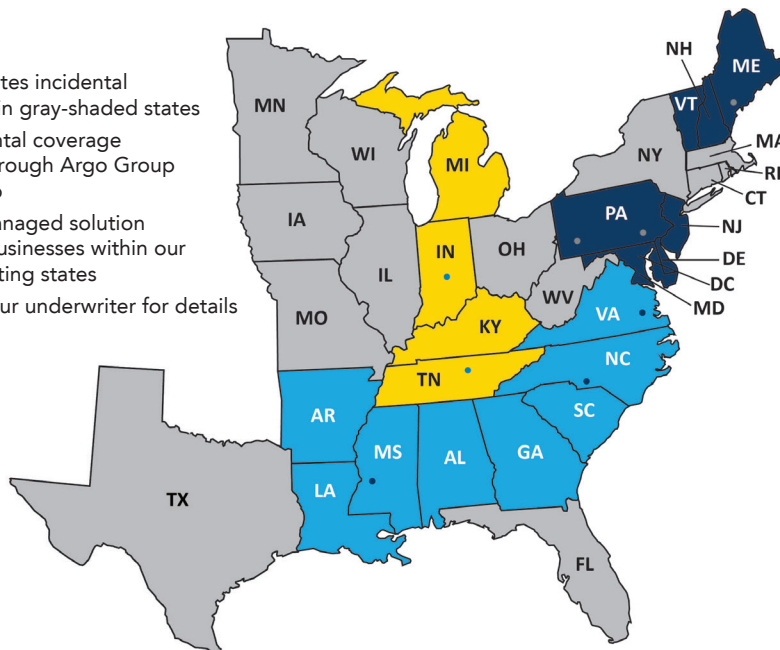
Superior Claim and Risk Management

Workers' compensation claims tend to get bigger, more complex, and more expensive with time. Eastern Alliance's proactive approach to claim and risk management benefits your loss experience and keeps your costs down:

- **ecovery**^(R) philosophy that puts injured workers first, with a focus on returning them to wellness and productivity as quickly and safely as possible
- Low pending claim count per claim representative, means more time to manage each claim
- Proactive focus on early intervention and disability management
- Industry-leading medical care management programs and partnerships that can help dramatically reduce claim costs
- Fraud prevention resources, including "red flags" for identifying potential fraud, reporting information and links to state fraud bureaus and awareness websites
- **N3L3**^(R) philosophy focuses on fatal and life-changing exposures and offers proactive safety analysis, education and training
- Extensive risk management consulting services, focused on practical and behavior-based safety solutions that produce results and reduce losses, featuring a collaborative approach
- N3L3 Safety Leadership certificate program teaching how to influence an organization's safety culture to produce better outcomes by preventing fatal and life-changing injuries.
- Online/on-demand safety resources, including videos in English and Spanish, webinars, training materials, toolkits, templates, handouts and more

Eastern Alliance is licensed in the following states:

- Eastern writes incidental exposures in gray-shaded states
- Supplemental coverage possible through Argo Group partnership
- Eastern-managed solution supports businesses within our core operating states
- Contact your underwriter for details



TARGETED GROWTH AREAS

- **East Region**
 - Mid-Atlantic Regional Office (Lancaster)
 - Western PA Satellite Office (Wexford)
 - New England Regional Office (Auburn)
- **Midwest Region**
 - Midwest Regional Office (Carmel)
 - Tennessee Satellite Office (Franklin)
- **South Region**
 - Southeast Regional Office (Charlotte)
 - Virginia Satellite Office (Richmond)
 - Gulf South Regional Office (Madison)